



trainingcourses

Informed energy industry education

Detailed and usable understanding of critical industry issues and developments



Ed Reed
Senior Consultant

“With the variety of changes and influences on the GB energy sector, ensuring employees have access to best and most up-to-date industry training and intelligence is a critical success factor for sector participants. At Cornwall Energy we provide in-depth courses on the key concepts that underpin the GB market.

We cover theory and practice, delivered by active participants in the sector, ensuring that the companies can rapidly see the impact of the training on their employees’ contributions”.

Contact ed@cornwallenergy.com

Our training courses offer:

- rapid learning environment for new entrants to the sector or where activities expanding across sector
- commercially-focused small-group training
- in-depth introduction to key aspects of the UK energy sector
- delivered by industry practitioners
- covering regulatory, policy, market and competition dimensions
- provides tool-kit to participate in UK energy markets
- CPD accredited and Energy Institute approved
- 270 delegates in the last three years with average satisfaction rating of 89% with many repeat representation
- delegates from across the sector—energy suppliers, regulators, policy makers, project developers, investors and other advisers

Specialist courses offering

Getting Betta

- Two-day course
- One-stop shop on the key concepts underpinning the GB wholesale electricity market
- Theory and practice of the core elements of the market, trading structures and role of the system operator
- Supply market intelligence

Gas market

- One-day course
- In-depth introduction to the principles that support gas markets in GB
- Covers trading arrangements, security of supply, network charging and regulation, and the role of the system operator

Renewable market

- One-day course
- Main market support mechanisms for renewable generation in the UK and the technical issues driving wider renewables development
- Approach to addressing Renewable Obligation values and forecasts

Cornwall Energy Academy

12-month modular part-time programme for new joiners to the sector based around a mix of distance learning, workshops and intensive courses

In-house course provision

Customised for each client—combining aspects of all other courses as required and integrated with other Cornwall Energy services received

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Course directors

Nigel Cornwall

- Chairs Getting Beta and Gas market courses
- One of the main negotiators for electricity suppliers during current NETA market arrangements developments
- Specialises in issues of market design and change and advised wide range of companies on market entry, strategic and regulatory aspects

Robert Buckley

- Chairs renewables market and in-house policy-related courses, also contributes to Getting Beta
- Expert in supply markets including renewables aspects
- Leads our Supply Market Share survey work
- Regularly advises industry participants on proposition development, margin and competitor intelligence issues

Client feedback

Getting Beta

“I found it to be an excellent overview of the GB electricity market.” Paul McGucken, *NI Energy*

“It set out the issues facing the industry in a logical way against a framework of the market structure. Very useful, informative and current.” Andrew Turner, *EDF Energy*

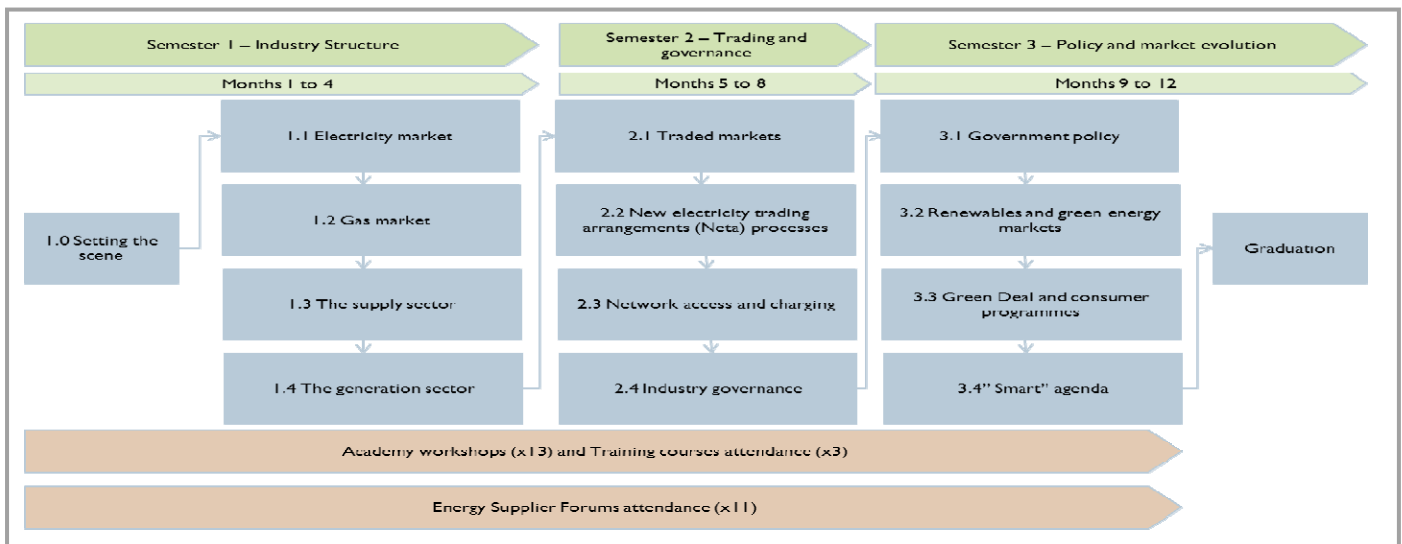
“I thought the course was excellent; it pulled everything together for me.” Ben Smith, *National Grid*

Renewables market

“Real world approach combined with independence of mind.” Bruce Woodman, *Pure Energy*

“Provided a comprehensive view on complex issues currently within energy. Very insightful.” Ross Easton, *Total Gas and Power*

Cornwall Energy Academy Overview



Training courses are underpinned by Cornwall Energy’s extensive industry expertise

Publications

- *Energy Spectrum*
- *Daily bulletin*
- Regulatory services
- Supply market intelligence
- Accurate renewables forecasts

Training

- Informed industry education:
 - Electricity
 - Gas
 - Renewables
 - Networks

Consulting

- Strategic advice
- Custom research
- Business planning
- Regulatory and policy advice
- Market entry